

NEED SOME BOOKINGS?



Use the "Book 2 Look" Envelopes at all of your Parties ... Guess What? YOU WILL BOOK EVERY SINGLE PERSON! **THIS IS IN ADDITION TO HOSTESS CREDIT FOR THE CLASS.**

HERE IS HOW:

1. Print out the attached labels for the outside of standard size small envelopes. We print the labels on FULL SHEET LABEL paper, then cut them out and attach to the front of the envelopes. This works better than "already made" labels.
2. Make up 20 to 30 envelopes! In 1 envelope put FREE Microdermabrasion Set.
In all other envelopes put FREE eyeshadow, mascara (anything you want)
3. At the end of your skin care class or party, say: "OK, how would you all like to win a free Microdermabrasion set?"
4. Say: "Great! Everyone take 1 envelope and don't open it. Now, okay.... let's start here with you, Susie." Continue around the room until everyone has selected an envelope.
5. Say: "OK! My goal is to do 30 faces in the next 30 days! If you will allow me to practice on you, put your name on the envelope - remember, in EVERY ENVELOPE THERE IS FREE MARY KAY AND IN ONE OF THESE ENVELOPES IS THE FREE _____! If you will have 1 friend join you, write the number 2, if you will have 2 friends join you, write the number 3, if you will have 3 friends join you, write the number, 4, and so on. REMEMBER, EVERYONE WILL GET SOME FREE MARY KAY FOR SURE! AND... YOU ALL ARE HELPING ME WITH MY HUUUUUUUUUGE CONTEST AND WE WILL ADD UP THE NUMBERS HERE IN A MINUTE TO SEE IF WE GET TO 30!"
6. After they get finished, go around the room and add up the numbers on the envelopes. If it is for instance, 25, then say: "Great! We are at 25 faces! I only need 5 more faces to meet my contest goal! Can anyone add 1 more face?"



BOOK 2 LOOK



BOOK 2 LOOK



BOOK 2 LOOK



BOOK 2 LOOK



BOOK 2 LOOK



BOOK 2 LOOK

CONGRATULATIONS!

You've won a

_____ **Value!!**

To be redeemed at your party!!

CONGRATULATIONS!

You've won a

_____ **Value!!**

To be redeemed at your party!!

CONGRATULATIONS!

You've won a

_____ **Value!!**

To be redeemed at your party!!

CONGRATULATIONS!

You've won a

_____ **Value!!**

To be redeemed at your party!!

CONGRATULATIONS!

You've won a

_____ **Value!!**

To be redeemed at your party!!

CONGRATULATIONS!

You've won a

_____ **Value!!**

To be redeemed at your party!!