

# DAILY STRATEGY FOR SUCCESS



## BE A STAR

### SAPPHIRE

1. Call at least 3 to 4 customers a day (booking and reorders).
2. Talk to 1 new person a day.
3. Book 1 class and/or facial every other day (3 bookings a week).
4. Hold 1 class and 1 facial a week.

#### RESULTS:

- \$300 Sales
- \$120 Profit



### RUBY

1. Call at least 5 to 6 customers a day (booking and reorders).
2. Talk to 2 new people a day.
3. Book 1 class a day (5 bookings a week).
4. Hold 2 classes a week.

#### RESULTS:

- \$400 Sales
- \$160 Profit

## GOING FOR THE MALIBU CONSULTANT

1. Share the opportunity 3 times per week.
2. Touch base with your personal recruits each week

## FREE CAR DRIVER/ DIQ

(Add to Diamond or Emerald Star Consultant)

1. Touch base with 2 Team Members per day.
2. Share the opportunity 3 to 5 times a week.



## RED JACKET/TEAM LEADER

1. Share the opportunity 2 times per week.
2. Touch base with your personal recruits weekly.



## BE A SUPER-STAR



### DIAMOND

1. Call at least 7 to 8 customers a day (booking and recorders).
2. Talk to 3 new people a day.
3. Book 1 to 2 classes a day (6 to 8 bookings a week).
4. Hold 3 classes a week.

#### RESULTS:

- \$500 Sales
- \$200 Profit



### EMERALD

1. Call at least 9 to 10 customers a day (booking and reorders).
2. Talk to 3 new people a day.
3. Book 1 to 2 classes a day (6 to 10 bookings a week).
4. Hold 3 to 5 classes a week.

#### RESULTS:

- \$600 Sales
- \$240 Profit



### PEARL

1. Call at least 9 to 10 customers a day (booking and reorders).
2. Talk to 3 new people a day.
3. Book 1 to 2 classes a day (6 to 10 bookings a week).
4. Hold 3 to 5 classes a week.

#### RESULTS:

- \$600 Sales
- \$240 Profit

