MARY KAY Career Path















Sales Director and above

24+ Unit Members
9-13% Unit Commission +
9-13% Personal Team Commission +
Bonuses starting at \$500/m and much more!
\$100 Bonus each qualified New Team Member

DIQ (Director in Qualification)

10+ Active Team Members
Star Consultant consistency
9-13% Personal Team Commission
\$50 Bonus each qualified New Team Member

Car Driver (Grand Achiever)

14+ Active Team Members + production 4 months to qualify 9-13% Personal Team Commission

9-13% Personal Team Commission \$50 Bonus each qualified New Team Member

Future Director

8+ Active Team Members
9-13% Personal Team Commission
\$50 Bonus each qualified New Team Member

Team Leader

5+ Active Team Members
Eligible to go On-Target for earning Career Car
9-13% Personal Team Commission
\$50 Bonus each qualified New Team Member

Star Team Builder

3+ Active Team Members
Eligible to wear the coveted Red Jacket
4% Personal Team Commission
\$50 Bonus with 4th qualified New Team Member

Senior Consultant

1-2+ Active Team Members
4% Personal Team Commission

Independent Beauty Consultant

Star Consultant, Company and Unit Prizes
Bonus Products

These Benefits + more as you advance Career Path.
50% discount on all Section-1 products.

50% profit with each customer product purchase.