

CHOICES Evaluation Sheet

Name: _____ Current Occupation: _____
 Address: _____ St: _____ Zip: _____
 Phone #: _____ Office #: _____ Cell #: _____ Best time to call _____
 E-mail Address: _____ Consultant's Name: _____
 Spouse Name: _____ # of Children: _____

- | | | |
|--|-----|----|
| 1. Do you Feel you currently have a career of a lifetime? | Yes | No |
| 2. Do you have all the flexibility in the world? | Yes | No |
| 3. Are you being paid what you're worth? | Yes | No |
| 4. Do you have absolute control over career advancement, (Promotions)? | Yes | No |

CHOICES CD

1. What Story did you relate to the most?

2. Which fact impressed you the most?

Please choose two boxes that best describes you. (A first choice & B for 2nd choice)

- | | | | |
|--|--|---|--|
| <input type="checkbox"/> Results Orientated * | <input type="checkbox"/> People Oriented * | <input type="checkbox"/> Family Oriented * | <input type="checkbox"/> Detailed Oriented * |
| <input type="checkbox"/> Quick decisions | <input type="checkbox"/> Intuitive Decisions | <input type="checkbox"/> Slow Paced Decisions | <input type="checkbox"/> Analytical Decisions |
| <input type="checkbox"/> Direct Style | <input type="checkbox"/> Motivational Style | <input type="checkbox"/> Team Playing Style | <input type="checkbox"/> Perfection list Style |
| <input type="checkbox"/> Achievement Motivated | <input type="checkbox"/> Recognition Motivated | <input type="checkbox"/> Security Motivated | <input type="checkbox"/> Service Motivated |

Values in Workplace:

- *Time & Effectiveness
- *Fast Worker
- *Power Influence

Values in Workplace:

- *People & Relationships
- *Enthusiastic Worker
- *Inspirational Influence

Values in Workplace:

- *Guidelines & Structure
- *Consistent/Steady Worker
- *Loyal Influence

Values in Workplace:

- *Organization & Excellence
- *Thorough/Precise Worker
- *Crucial-Thinking Influence

Desires:

- *Management & Money

Desires:

- *Praise & Prizes

Desires:

- *Security and Benefits

Desires:

- *Flawless Performance

Your Mary Kay Business

Which of the following results of a Mary Kay Business would benefit you and your family the most?

R (CHECK ALL THAT APPLY)

- | | | |
|---|--|---------------------------------------|
| <input type="checkbox"/> Children through college | <input type="checkbox"/> Pay myself what I'm worth | <input type="checkbox"/> Career Car |
| <input type="checkbox"/> Higher self-esteem | <input type="checkbox"/> Greater self-confidence | <input type="checkbox"/> New Career |
| <input type="checkbox"/> Products at cost | <input type="checkbox"/> Tax savings | <input type="checkbox"/> Extra Income |
| <input type="checkbox"/> Positive Friends / Fun | | |

On an interest level of 1 - 10 (10 being the highest) where is your current interest level in a Mary Kay Career?

1 2 3 4 6 7 8 9 10

Thank you for your time! Who do you know that would benefit from earning extra income?

Name: _____ Phone #: _____

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