IF YOU COULD HAVE SOME EXTRA MONEY FOR THE HOLIDAYS—WHAT WOULD YOU CHOOSE? A. \$750 B. 1500 C. \$2250 D. \$3000

10 GREAT REASONS TO START DURING THE HOLIDAY SEASON

 Make \$750 to \$3000 During the Easiest Selling Season of the YEAR!!!
 Take the tax benefits, w/out doing much to earn them.

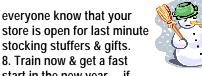
3. Take a 50% discount on your Holiday gift giving.

4. Buy yourself presents like a camera or computer & they become a business expense..

5. Traveling to see friends and family over the holidays? You can write off part of the trip.

6. Help friends with a holiday look, they'll love.

7. Make immediate sales by letting



start in the new year ... if you wait until then to start, you may lose sales.

9. Pre-Holiday is a great time to tell everyone about your new career (and book Post holiday classes)! 10. Keep good phone records, tell everyone about your new Mary Kay career & write off the calls!

OOPS! I forgot -- there are really 11! Most importantly, you will have the vehicle to make your dreams come true in the New Year!

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7. Make immediate sales by letting

everyone know that your store is open for last minute stocking stuffers & gifts. 8. Train now & get a fast start in the new year ... if



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OOPS! I forgot -- there are really 11! Most importantly, you will have the vehicle to make your dreams come true in the New Year! A Few Questions About your current job...

- Do you have all the flexibility in the world? Can you take off a day for your child's field trip or even a Drs. Apt. with out a guilt trip?
- Can you take a day off just because you feel like it?
- Are they constantly praising you for a 1. job well done? Do they tell you how 2. much they appreciate you & how much 3. of their success is due to you.
- Do you have room for advancement? Or does someone have to leave first.
- Do you have unlimited earning potential?
- Do you receive education & support?
- Can you earn the use of a Career Car?
- If you gave it your gut effort for the next year to five years could you completely change your financial situation?
- ARE THEY PAYING YOU WHAT YOU ARE WORTH?

If you answered no to any of the questions, I would like to share some

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If you answered no to any of the questions, I would like to share some

information with you. About a career where you can **PUT YOUR FAMILY FIRST!!!**

There are over 600,000 women supporting each other in this business around the world. Who are They?

- 1. THEY ARE NOT NECESSARILY THE "SALES TYPE".
- 2. They are family-oriented.
- THEY TAKE ADVANTAGE OF A GOOD OPPORTUNITY WHEN THEY SEE IT.
- 4. THEY ARE HAPPY WITH THEIR LIVES BUT ARE LOOKING FOR SOMETHING MORE.

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