

Let's think of the ever so popular "12 Days of Christmas" in addition to husbands wives, significant others and girlfriends. As a wonderful gift to present to Mothers, who can purchase for Daughters, or Daughters for Mothers, Grandmothers, Aunts, Nieces, Widows, elderly Women, Men and special friends.

Call your best Customers and tell them you are "Santa's Helper" this year. Ask her when is the best time to phone her husband at the office or home. Be sure to mention that all Gifts will be wrapped and ready to present. When you call her husband (or boyfriend) say:

"Hi, \_\_\_\_\_, this is \_\_\_\_\_ with Mary Kay. Your wife (girlfriend), \_\_\_\_\_, Do you have a quick minute? \_\_\_\_\_ is a very special customer of mine and I have the most fantastic idea to share with you! This will make \_\_\_\_\_ very happy. Do you have just a minute so I can give you the details? Great!" We have a wonderful Gift Presentation call the "12 Days of Christmas" - here's how it works... I will bring you 12 wrapped gifts, numbered 1 thru 12, with a special verse attached. SHE WILL ABSOLUTELY LOVE YOU FOR THIS ROMANTIC IDEA!! All items are Special Gifts from our product line. \_\_\_\_\_, we have the Gold Presentation for \$299, Silver for \$ 249 and Bronze for \$199.. Or I can customize one in your price range. The gift presentation will include all gift wrapping & delivery to you. \_\_\_\_\_, I believe she would be so excited to have 12 gifts beautiful gifts to open. You could set one by her pillow each evening! What do you think of my Twelve Days of Christmas gift idea?



Purchase a faux wreath and wrap the gifts individually. Attach to the wreath for presentation. Wonderful gift and memory to have for the holidays each



Light up a little girl or teens heart. Package a 12 days and attached to a table top Christmas tree.



Gift wrap is an inexpensive way to package your 12 Days. Coordinating each gift to match. Tie with beautiful ribbon, ornaments, gift tags etc. Place gifts in a large wrapped box or container, basket, sleigh etc. for a beautiful presentation.



A favorite is the Tower of Gifts. Nestle gift boxes that stack into a tower.

Created by: Vicki O'Bannon

# 12 Days of Christmas Gift

## For your wife...From YOU!

12 Individually wrapped gifts to give your wife one a day for the 12 days before Christmas. Help keep her smiling and you'll be voted Most Romantic Husband! Isn't she worth it?

Gift Sets will be personalized for your wife with gifts like candles, chocolate, and Mary Kay pamper products.

Cost ranges from \$15 to \$25 a day and includes gift tags and beautifully wrapped gifts.

All Mary Kay products are 100% Satisfaction Guaranteed. Every women loves to be pampered and with Mary Kay I can offer a variety of choices to make her happy.

Orders must be placed by Dec 9th for delivery on Dec 13th and gift giving starts Dec 14th. Charge, check, cash and payment plans are available.



# 12 Days of Christmas Options...

Imagine the delight as she opens a Beautifully wrapped GIFT EVERY DAY FOR 12 DAYS!

**Pamper Her with the Bronze Spa Set \$149**

- \*Satin Hands Hand Softener & Hand Scrub
- \*Satin Hands Hand Cream
- \*Indulge Soothing Eye Gel
- \*Lash Love Mascara
- \*Oil Free Eye Makeup Remover
- \*Mint Bliss Energizing for Feet and Legs
- \*Mary Kay Satin Lips Mask
- \*Satin Lips Balm
- \*TimeWise Lip Primer
- \*Mary Kay Nourishine Lip Gloss
- \*Mary Kay 2 in 1 Wash and Shave
- \*Mary Kay Hydrating Lotion

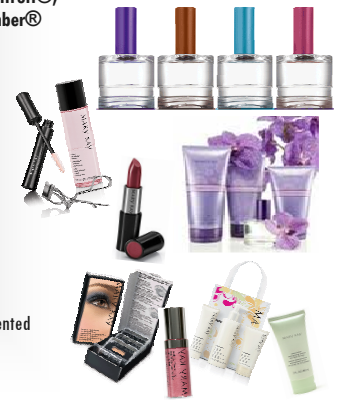
**Make her feel wonderful!!**



## Spoil Her With the Ultimate Silver Set \$199



- \*Mary Kay Eau de Toilette Fragrance  
In choice of one of four scents Exotic Passionfruit®, Forever Orchid®, Simply Cotton®, Warm Amber®
- \*Mary Kay Eau de Toilette Body Lotion
- \*Mary Kay Eau de Toilette Shower Gel
- \*Mary Kay Eau de Toilette Sugar Scrub
- \*Mint Bliss Energizing Lotion for Feet & Legs
- \*Satin Lips Lip Balm
- \*Satin Lips Lip Mask
- \*TimeWise® Lipstick
- \*Lash Love Mascara
- \*Oil-free Eye Makeup Remover
- \*Eye Bundle-3 shadows & applicators  
Select Blue, Green, Hazel or Brown eye color
- \*Full Sizw Satin Hands Pampering Set-Peach or Unscented



## Capture Her Heart Gold Collection \$299



- \*Satin Hands Pampering Set -Peach or Unscented
- \*Mary Kay Custom Compact Includes a Makeover
- \*Mary Kay Lipstick
- \*Mary Kay Lip gloss
- \*Eye Bundle-3 shadows & applicators.  
Blue, Green, Hazel or Brown eye color
- \*1 Cheek Color & Brush
- \*Lip Liner & Eye Liner
- \*TimeWise® 3-In-1 Cleanser, Age-Fighting Moisturizer & Foundation
- \*TimeWise® Firming Eye Cream
- \*Eye Makeup Remover
- \*Lash Love Mascara
- \*Mary Kay 2 in1 Wash & Shave & Hydrating Lotion
- \*Mary Kay® Brush Collection with black Cosmetic Organizer Bag)



## What a Girl Wants Collection \$299

- Compact Pro filled with mineral color.
- Add three eye colors, one cheek color and eye applicators
- Add MK Mineral Bronzing Powder
- Add MK Mineral Highlighter and Mineral Powder & Brush
- Eye Liner
- Lip Liner
- Ultimate Mascara Brush Collection Includes one each Powder Brush, Cheek Brush, Eye Definer Brush, Eye Crease Brush and Eyeliner Brow Brush
- Nourishine Lip Gloss
- MK Lipstick
- Ultimate or Lash Love Mascara
- Satin Hands Pampering Set
- Travel Organizer Roll Up Bag



Created by Sales Director Vicki O'Bannon



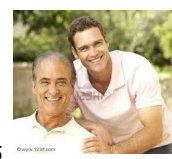
## TREAT DAD - THE SPECIAL MAN- OR YOUR SON TO

A PAMPERING SET OF HIS OWN!!!

### Silver Collection \$199

### Gold Collection \$239

- MK Men Cleansing Bar
- MK Men Moisturizer w/SPF
- MK Men Cooling Shave Foam
- MK Cooling After-Shave Gel
- MK Men Body Spray
- Microdermabrasion Set
- Lip Protector Sunscreen SPF15
- Fragrance-Free Hand Cream
- Body /Hair Shampoo
- Hydrating Body Lotion
- Energizing Foot Cream
- Men's Travel Bag



- MK Men Cleansing Bar
- MK Men Moisturizer w/SPF
- MK Men Cooling Shave Foam
- MK Cooling After-Shave Gel
- MK Men Body Spray
- Mk Lip Protector w SPF 15
- Energizing Foot Cream
- Fragrance-Free Hands Cream
- Satin Lips Treatment- Mask & Balm
- Body/Hair Shampoo
- High Intensity Cologne Spray
- Men's Travel Bag



Special young adult in your life

**For the Mary Kay at Play Girl! \$149**

- Clear Proof or Botanical Cleanser
- Clear Proof or Botanical Moisturizer
- Mineral Powder Foundation
- Mineral Powder Brush
- Mary Kay Play Baked Eye Trio
- Mary Kay Play Lip Crayon
- Mary Kay Play Eye Crayon
- Mary Kay Play Jelly Lip Gloss
- Lash Love Mascara
- Oil Free Eye Make-Up Remover
- Nail Polish
- Special personalized gift

