

# Mary Kay Client Questionnaire

Name: \_\_\_\_\_ Phone #: \_\_\_\_\_ Date: \_\_\_\_\_

1. What did you enjoy MOST about your makeover today? \_\_\_\_\_

2. Are you pleased with the foundation shade you tried?  
Yes \_\_\_\_\_ No \_\_\_\_\_

3. What are you interested in learning more about at your PMS Appointment?

- \_\_\_\_ Techniques for making lips appear fuller
- \_\_\_\_ Contouring facial features to appear more defined
- \_\_\_\_ Techniques for achieving the "smoky eye" look
- \_\_\_\_ Concealing skin imperfections
- \_\_\_\_ Techniques in applying eye, cheek & lip color
- \_\_\_\_ Improving firmness & elasticity of body skin
- \_\_\_\_ Fragrances and Aromatherapy

4. What "Look" have you selected for your PMS Appt.? \_\_\_\_\_

5. Times that work best for my PMS Appointment:  
Weekday \_\_\_\_\_ Evening \_\_\_\_\_ Weekend \_\_\_\_\_ (circle best time)

6. Would you like to share your PMS Session with:  
\_\_\_\_ 1-2 friends  
\_\_\_\_ 3-5 friends (Receive FREE products and gifts!!)

7. If money were no object, which special appeals to you the most?  
\_\_\_\_ Choose 6 Sets...Get 7th Set FREE  
\_\_\_\_ Choose 5 Sets...Get 6th Set HALF PRICE!  
\_\_\_\_ Choose 4 Sets...Get Roll-Up Bag FREE + \$30 Value!

8. What Sets would you like to take home today?

Set #1 \_\_\_\_\_  
Set #2 \_\_\_\_\_  
Set #3 \_\_\_\_\_  
Set #4 \_\_\_\_\_ (FREE Roll-Up Bag OR Satin Hands!)



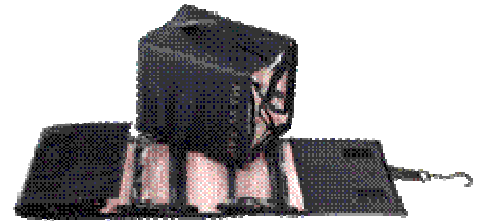
Set #5 \_\_\_\_\_  
Set #6 \_\_\_\_\_  
Set #7 \_\_\_\_\_

9. Check your payment preference?

\_\_\_\_ Cash \_\_\_\_\_ Credit/Debit Card  
\_\_\_\_ Check \_\_\_\_\_ Payment Plan (2 payments)

10. To get into our drawing for a **SPECIAL GIFT** check which option would be better for you: \_\_\_\_\_ CD \_\_\_\_\_ DVD  
\_\_\_\_ Recorded Telephone Message \_\_\_\_\_ 1/2 hour with me over coke or coffee?

## Create YOUR Roll-Up Bag



Choose set # 5 OR any 4 Sets...Get Roll-Up Bag FREE—\$35 Value!

Choose 5 Sets...Get 6th Set HALF PRICE!

Choose 6 Sets...Get 7th Set FREE

## Today's Payment Options

☺ Cash, Check, Debit or Credit

☺ Payment Plan (all of the above)

☺ 1/2 Down Today  
1/2 in Two Weeks

We accept the following cards!

