

How To Work When You Have Small Children

Thanks Sarah Hjelle-Bjorgaard for sharing this email message from Pam Brown



My children are 6 and 7 and they certainly keep me busy. **I have worked MK in all aspects of my life, in college, single, married, without children, pregnant, with children, and while teaching school.** **If you truly have the burning desire to change your current situation in life then YOU CAN AND WILL MAKE IT HAPPEN!**

I really didn't have a choice. Once I realized that I couldn't keep living day in and day out, teaching school and living for the weekend or even just for 3:30 in the afternoon-every day!! I really started to become like the other NEGATIVE NELLIES that I hung around and it was flowing over into my personal life. I was then ready and more committed than ever to make a change for the better! What a blessing Mary Kay was at that time and continues to be within my life and the lives of those most important to me!!

How I managed my time and maintained balance while the children were small:

I always held classes and facials within my home! I romanced to all of my clients the benefit about not having to clean their home and just escaping away from it all and coming to my home for their Pampering Session or their SCClass. So I had the children with me, and occasionally I would have my little neighbor (13 yr old) come over and entertain the children while I had my class. **I never paid my sitter either. They always worked for MK products and bath and body gels!!** Till this day, I still operate that way!!!

It is wonderful! I would also plan only 3 days a week where I scheduled classes, facials and interviews. I always tried planning them around the kids' naps. I worked a lot during the day and really only spent one to two nights TOPS out a week for meeting and then either a training or a workshop or guest event etc. Most weeks I really was out only one night a week!

I absolutely LOVE this business with a passion and I always over book, over schedule and invite several hostesses at one time spot so that I am working smart and not hard. It took a lesser amount of my time to achieve the same results as if I would have scheduled three classes at different times and on different nights. I would have 5-8 people with a new consultant or a potential consultant that I would be training as my helper. It was always done at my home and under one and one-half hours.. That simple!!

The children grow up so fast and initially my kids did not want mommy to work They would have a fit when my time was taken off of them for all of one hour at a time. So when the children were 4 and 5 I had a little Tupperware box that they cut out pictures of Mickey Mouse and taped them on. They wanted to go to Disney world, so that was my thing. I had to come up with a plan so that they wouldn't be crying hysterically while I was in the other room having a class and so I decided to give them each \$1 to put in the box to go towards Disney World for every class or facial that mommy held. BOY did that turn things around. They were constantly asking me.. **"Mom, do have you have people who need makeup coming over tonight?"** And you better believe, if I didn't have at least two to three appointments a week, they made me feel so guilty. It was like I was taking away from them!! It really worked and I worked so hard that year and did Queens Court of Sales and took my family on a Disney Cruise for one week ..thanks to MK! Guess what?? We are going on that Disney cruise again in October and we have started it all up again. It is so much fun!!! They are my reasons for working this AWESOME BUSINESS! How Blessed we all are to have an opportunity such as Mary Kay in our Lives!! Opportunity is often missed because it is disguised as hard work, you MUST have a vision!