

IT'S ALL ABOUT YOU!

Name _____ Your Consultant's Name _____

Address _____ City _____ Zip _____

Daytime Phone _____ Evening Phone _____

Email Address _____ Today's Date _____

Please circle your age group: 18-24 25-34 35-49 50+

Marital Status _____ Children _____ Ages _____

Current Occupation _____

As far as work goes, I like to:

_____ Be the boss _____ Have a boss

Describe the perfect career for you:

Hours per week _____

Weekly Income Amount \$ _____

Yearly Income Amount \$ _____

These are some of the reasons other women have chosen to become Mary Kay Consultants. Which appeals to you?

- Gain new friends
- Improve self-confidence
- Learn about improving appearance
- Recognition for being capable of running a business
- Have a career with unlimited earning potential
- Earn extra income for family vacations
- Tax deductions and advantages of being self-employed
- To enhance or change my life
- Company philosophy—God first, Family second, Career Third
- Flexible Hours
- More time at home with family and doing things that I enjoy!

50% profit margin

Earn a FREE car in 1 to 4 months

Earn average \$50 to \$100 per hour

No sales quotas

No territories

100% flexibility

Worldwide travel

Prizes & Recognition

Tax write-offs

What do you like BEST about your job?

What do you like LEAST about your job?

Is your current job taking you where you want to be in the next five years?

YES

NO

Would you like more information regarding Mary Kay as a spare time, part-time or full-time career choice?

YES

NO

On a scale of 1 to 5 (1 being 'Not now' and 5 being '**Sign me up so I can receive my Sign-On Bonus**' - Where do YOU stand? Circle one.

(no 3's please)

1 2 4 5
Not now I'm thinking Maybe Sign me up

Please put an "A" in the box that best describes you and a "B" that is second best.

I AM

Results oriented
Quick decision
Likes management
Time is valuable

People Oriented
Love to talk
Motivational
Enthusiastic

Family oriented
Loyal
Slow to change
Security minded

Detail oriented
Perfectionist
Critical
Analytical