

Name: \_\_\_\_\_

Phone: \_\_\_\_\_

Best Time to Call: Day of week \_\_\_\_\_ AM \_\_\_\_\_ PM \_\_\_\_\_ Work \_\_\_\_\_

**1. At my Follow-Up Appointment, I'm most interested in:**

\_\_\_\_ Makeup Techniques    \_\_\_\_ Skin Care    \_\_\_\_ Spa/Nails    \_\_\_\_ a Gift Show    \_\_\_\_ a Web Show

**2. For my Follow-Up Appointment, I prefer a:**

\_\_\_\_ Private Appointment    \_\_\_\_ Shared Appointment/ *Choose Free Products!*  
\_\_\_\_ \$20 in Free Products with 2 guests  
\_\_\_\_ \$50 in Free Products with 5 guests

**3. For today's appointment, I'm choosing:**

\_\_\_\_ Choose 4 items, pay for 3  
\_\_\_\_ \$20 off one Miracle Set  
\_\_\_\_ \$40 off two Miracle Sets  
\_\_\_\_ \$60 off three Miracle Sets



Cash    Check                

**4. Would you like to be my guest or a "training model" at an upcoming Mary Kay event?**

\_\_\_\_ Days    \_\_\_\_ Evenings    \_\_\_\_ Saturday AM

**5. Would you like to be a Talent Scout?**



Receive a **free gift** when you join me for 20 minutes to hear the facts about Mary Kay

\_\_\_\_ Let's meet now!    \_\_\_\_ Let's meet in a couple of days  
\_\_\_\_ Let's talk on the phone    \_\_\_\_ I'd like to take information home

***Receive \$50 in free products when you refer someone who trains with me!***

**6. Your highest compliment is to share me with friends. Who do you know who would enjoy a free makeover or spa session?**

Name \_\_\_\_\_  
Phone \_\_\_\_\_

Name \_\_\_\_\_  
Phone \_\_\_\_\_

**Miracle Set \$104-\$109**

\$18 TimeWise 3-in-1 Cleanser  
\$22 Moisturizer  
\$14 Foundation  
\$50 Day/Night Solution OR  
\$55 Microdermabrasion

**Miracle Supplements \$104**

\$15 Soothing Eye Gel  
\$26 Age-Fighting Eye Cream  
\$19 Satin Lips (Mask/Balm)  
\$14 Eye Makeup Remover  
\$30 Intense Moisturizing Cream OR  
Oil-Free Hydrating Gel

**Miracle Makeover \$104**

\$16 Compact  
\$13 Lipstick    \$13 Lip Gloss  
\$10 Cheek Color  
\$6.50 each Eye Shadow (3)  
\$2.50 Cheek Color Brush  
\$2.50 Eye Applicator  
\$19 Pencils (2)    \$8.50 Mascara

**Miracle Spa \$108-\$120**

\$8 Moisturizing Shave Cream  
\$22 Visibly Fit Lotion  
\$18 TimeWise Bar  
\$28 Satin Hands Set  
\$32 Mint Pedicure Set OR  
\$44 Spa Wash, Lotion  
and Fragrance

**Velocity Set \$51**

\$10 Velocity Cleanser  
\$12 Velocity Moisturizer  
\$15 Oil Mattifier    \$14 Foundation

# Order of Application

## Daytime

**Cleanse** - remove with facial cloth  
Optional: Microdermabrasion Steps 1 & 2  
**Age Defying Eye Cream** - under eye  
**Day Solution or Sunscreen**  
**Moisturizer**- face and throat  
Optional Oil Mattifier in Oily Areas  
**Concealer** - under eye and nose etc.  
**Foundation** - all over to jawline; blend  
**Powder** - Cheeks/oily areas  
**Blusher**- deposit high by sideburn and blend forward - stop 2 fingers from nose  
**Eyebrow Pencil** - brush before and after  
**Eye Primer** - Apply on lid and brow bone  
**Light shadow** under brow & blend  
**Medium shadow** in crease & blend  
**Dark Shadow** - outside corner/lashline/blend  
**Eyeliner** - pencil or wet shadow - lashline  
**Mascara** - twirl applicator to separate lashes  
**Lip Outliner Pencil**—prevents feathering  
**Lip Pencil** - center lips & connect corners  
**Lip Color** - lighter color in center is fun

## Evening

**Eye Makeup Remover:** wipe gently over lid and lashes; use cotton ball/pad or tissue  
**Cleanse:** Remove with facial cloth  
Optional: Microdermabrasion Steps 1 & 2  
**Supplements:**  
Eye Cream / Eye Mask - Under Eye  
Night Solution—Face/Throat  
**Moisturize:** Face/Throat  
TimeWise Age-Fighting *or*  
Velocity Moisturizer, *and/or*  
Oil Free Hydrating Gel/  
Intense Moisturizing Cream

## Wish List



What other products would you like to have?

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Ask me how you can earn any product for FREE!



Or receive them as gifts...



inspiring beauty. enriching lives.™  
FORTY YEARS OF WOMEN HELPING WOMEN