

Model Makeover Script

_____ Hi this is _____ Do you have a minute? I'm so excited! I'm working on a project for my business and I've been asked to put 20 models in my Before and After portfolio in the next 2 weeks. My Director told me to call the 20 people I knew I could count on and you were one of the first I thought of. Is there any reason why you could not help me out with this project? I'll have a **FREE GIFT** for you just for helping me out! You're under no obligation to buy. What we will do is...I will treat you to a makeover...we'll take your makeup off...take a Before picture and then do a New Glamour look on you and then take an after picture...that's it!

Which day would be good for you? (give choice)

(Then after you book her say...) How many faces could you help me out with...they would be under no obligation to buy. If you could help me out with 4 people that don't have a Mary Kay Consultant, I will give you a Free Timewise Set, and if they do purchase something, I'll give you hostess credit plus the free Timewise.

A Gift for You... *Just for being my Model*



Receive \$10 in Mary Kay Products at your
Before & After Glamour Session

Redeemable only with _____

Expires:

A Gift for a Friend *Just because it's more fun to share*



Give this Gift Certificate to a friend and she will
Receive \$10 in Mary Kay Products at her
Before & After Glamour Session

Redeemable only with _____

Expires: