lou Ever Pondened F Your Consultant's Name: Name: Date: E-mail: Occupation: Address:

(Work) Phone: (Cell) (Home) Age: (18-24) (25-34) (35-49) (50-69) 70+ Do you use MK products? Yes No How Long?

Some Critical Questions to Ask Yourself
Yes No Am I paid what I'm worth?
Yes No Do I have all the flexibility in my life I want?
Yes No Is my current career what I want to do for the rest of my life?
Yes No Do I have complete control of my career advancement?
Which of the following benefits of a Mary Kay business would you enjoy the most? (Check all that apply)
Products at wholesale cost Being my own boss
No territories Earning a career car
Making new friends Greater self-confidence
Job security of owning my own business
Flexibility - more personal & family time
Extra money to fund children's college educations
Learning skin care & glamour techniques
Company philosophies- God 1st, Family 2nd, & Career 3rd

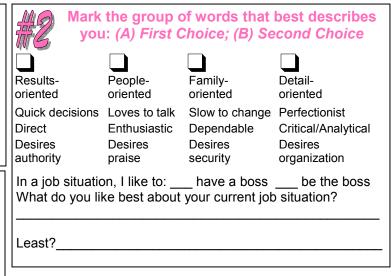
We have found that the following qualities make for a successful business - the more the better! How many qualities do you have? (check all that apply) You're busy - Busy people are usually good time managers. You don't know many people - You probably won't make serious money with just friends and family. You're not the sales type - Pushy people aren't who we look for in Mary Kay You have more month than money - It's a great motivator! You're family oriented - You'll do more for your family than for yourself You're a good decision maker - You know that you

How to Start Your Mary Kay Business!

1. Order your starter kit for \$100 plus tax & shipping

have to begin the journey to get somewhere

- 2.Begin your training
- 3. Start making money & saving money right away!
- 4. Have fun & meet new positive friends!





Time and Money in Mary Kay -Based on the information I've learned today I would probably prefer to work ...

Hobby Time: saving money on my cosmetics & gifts Spare Time: 5-15 hours a week, a little extra cash **Part Time:** 15-25 hours a week, good part-time income Full Time: 25-35 hours a week, replace current income Career: 35+ hours a week & earn the use of a

Career Car



Knowing that you might need more information to make a decision, on a scale of 1-4, what would be your interest level in a Mary Kay business?

"Not now " "I'm thinking" "Maybe" "Sign me up!"

Look at all you get in the Mary Kay Starter Kit! \$323 retail products!

Full size product of the Miracle Set for both skin types, Oil-free Eye Make-up Remover, Ultimate Mascara & 11 foundation shades. PLUS lots of samples. supplies & training materials

all in a fabulous tote bag!

