

The Purse of Possibilities!

Order yours today on Section 2 (Team Building Notebook #005614 for \$10.00 in the Team Building Section!)

Watch not only your confidence grow but your
TEAM EXPLODE!

Here is your "IN-PERSON" Share-the-Opportunity ANSWER!

Need a Step-by-Step Guide on what to Say?

Okay girlfriends, here it is...your new

Best Friend



Words and pictures to guide
you at every step of the way.

Purse of Possibilities!

By Sr. Sales Director, Therese King Simon



_____ I'm so excited! I just found out that our company has a wonderful new marketing tool. I've been asked to select 10 sharp that will give their honest opinion, and I immediately thought of you.

Now, I know that you may not be interested in Mary Kay Cosmetics, but it would sure help me out to just get your opinion. It will only take about 30 minutes over coffee and I'll have something special just for you! (free lipstick, mascara, PCP gift – you choose) Is there any reason why you couldn't help me out?

Say this to 2 people each day and in 15 days you would have spoken to 30 prospects! 15 will interview and 5 will recruit! Track it and see that it works! Be sure that they fill out an agreement, choices evaluation sheet or consider the possibilities sheet. Anyone completing 15 interviews will receive Mary Kay faith bracelet!

List Your Team Building Candidates

1.	2.	3.
4.	5.	6.
7.	8.	9.
10.	11.	12.
13.	14.	15.
16.	17.	18.
19.	20.	21.
22.	23.	24.
25.	26.	27.
28.	29.	30.
31.	32.	33.