## **Choose Your Plan**

The chart below is designed to show you how much you could expect to earn and the amount of time it might take you to earn it in MK. This chart does not do two things:

- 1. Take into consideration current clients or compound/add in the expected reorders from previous years' clients. Each year should see an increase in the reorder profit as you build your customer base.
- 2. Take into consideration income you can earn through sharing the MK opportunity and receiving team-building compensation. This can be a significant source of income.

It is possible to definitely enjoy tremendous profit on part time hours when you work this business correctly by holding skin care classes and providing great customer service. It's up to you to:

- 1. decide how much time to put in
- 2. take time to develop the necessary skill sets to achieve the results you desire
- 3. put yourself in a position to regularly learn from/listen to those who have achieved the success you desire

Classes/Wk	Profit/Week	Multiplied	# new	Reorder profit:	Total profit for	# hrs/week
with 1-2 <u>new</u>	after	by 46 weeks	customers at	\$75/customer/year	classes/reorders	<ul><li>calculated</li></ul>
customers at	expenses	a year,	year end (1	based on reorders	after average	on 3 hours
each class		giving you 6	from each	of \$150 retail per	expenses	per class
		weeks off!	class)	year x # of		held
				customers		
1	100	4,600	46	3,450 (x 46)	8,050	3
2	200	9,200	92	6,900 (x 92)	16,100	6
3	300	13,800	138	10,350 (x 138)	24,150	9
5	500	23,000	230	17,250 (x230)	40,250	15
7	700	32,200	322	24,150 (x322)	56,350	21
10	1,000	46,000	460	34,500 (x460)	80,500	30
Other:						

\*NOTE: All figures and calculations are my average figures. This is not intended as a statement of what your specific results will be.

