

So, How do I get Started?

The start up cost is only \$100, plus tax and shipping.
How Easy! Want to see what you will get?!...

Retail Value
\$323

Full Size Retail Product Included!



Plus Over
\$100
of Business Supplies!

Products:

- TimeWise® 3-In-1 Cleanser (normal/dry)
- TimeWise® 3-In-1 Cleanser (combination/oily)
- TimeWise® Age-Fighting Moisturizer (normal/dry)
- TimeWise® Age-Fighting Moisturizer (combination/oily)
- TimeWise® Day Solution Sunscreen SPF 25*
- TimeWise® Night Solution
- Mary Kay® Medium-Coverage Foundation (11)
- Oil-Free Eye Makeup Remover
- Color Cards
- Disposable Sponge-Tip Applicator, 2 pks./15
- Shade Selector Tool
- Mary Kay® Sheer Mineral Pressed Powder Samplers, 3 pks./6
- Mary Kay® Foundation Shade Selector
- Ultimate Mascara™ in Black;
- Disposable Mascara Brush, 2 pks./15
- Satin Hands® Pampering Set Samplers, 12 sets

Business Tools:

- Starter Kit bag
- Face Case, 4 (included in Quick Zip Bags)
- Disposable trays, pk./30
- Disposable facial cloths, pk./30
- Empty Quick Zip Bag (4)
- Consultant education — *Consultants Guide*
- Flip Chart
- *Beauty Book*, 3 pks./10
- *Beauty Book* inserts, 3 pks./10
- Customer profile, pk./50
- Datebook
- Hostess brochure, pk./10
- Team-Building brochure
- Team-Building CD
- Independent Beauty Consultant Agreements (2)
- Making the Connection: Building Relationships the Mary Kay Way DVD
- *The Look*, pk./10
- *On the Go* tote bag
- Sales ticket, pk./25

"Open Me First Envelope":

- *First Steps: Start Here to Build a Beautiful Business Brochure*
- *Ready, Set, Sell! Inventory Options for New Consultants* brochure
- Personal Web Site Flier
- MKConnections® FREE Business Card Offer Flier
- Every Girl's Guide to Getting Gorgeous Customer Brochure. Send 15 free when you sign up online through the Preferred Customer Program



[It's Mary Kay...]

...Imagine the Possibilities!

Imagine More...

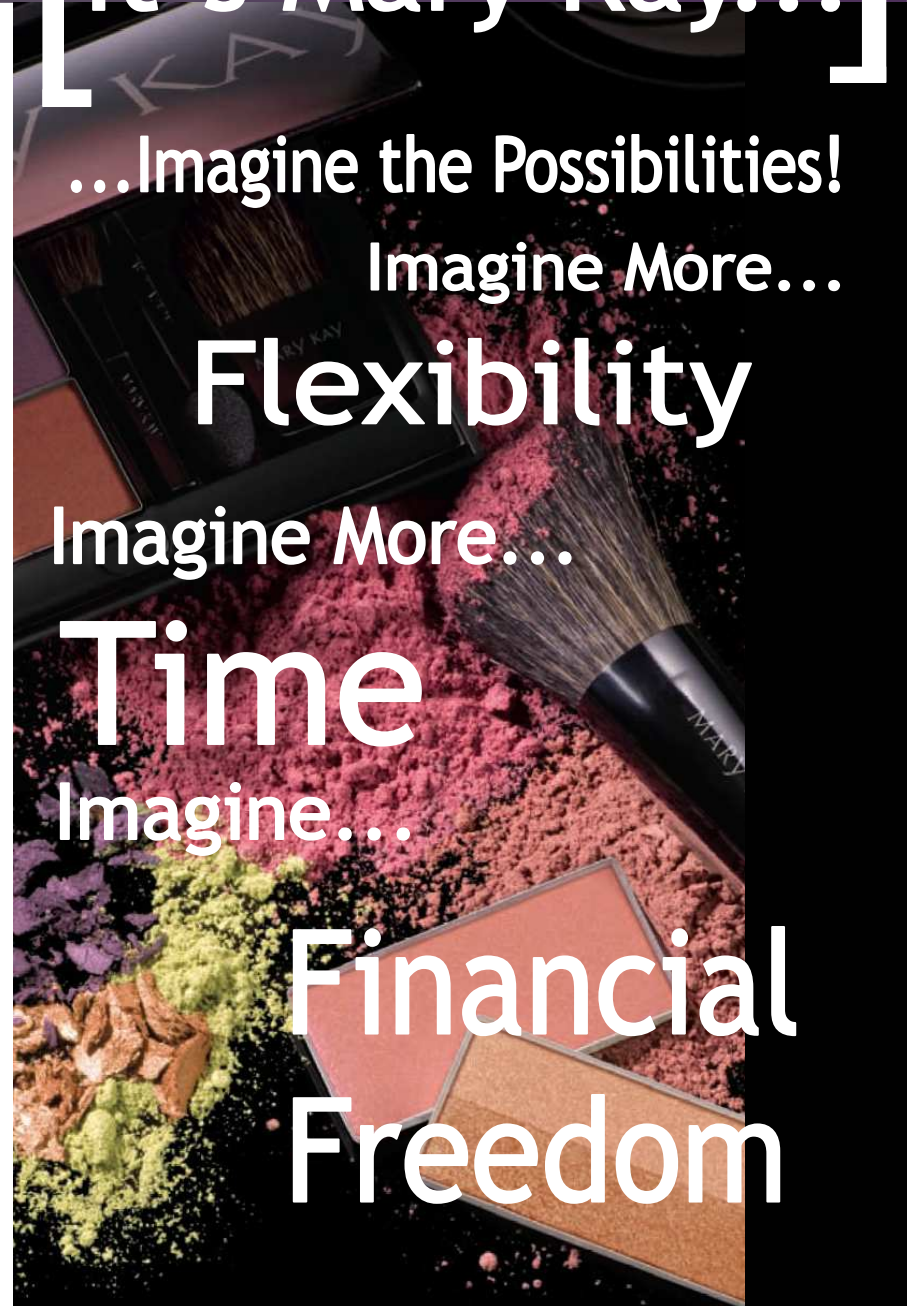
Flexibility

Imagine More...

Time

Imagine...

Financial Freedom



A little about Mary Kay the Company & the Person



The Mary Kay opportunity is not a get-rich-quick scheme. It's not a scam. And it's certainly not a pyramid! It is a solid proven business that can greatly increase your standard of living. It's true! Mary Kay Ash (our founder) is widely known as one of the most influential and successful business people of all time. In 1963, Mary Kay took \$5,000 of her own money and turned it into what is today a multi-BILLION dollar company and the nation's leader in skin care & cosmetic sales. Why did she do it? To Enrich Women's Lives. That's all. Not to make a profit. Mary Kay wanted to create an opportunity for women to be paid what they were worth, not what someone else thought they were worth. And I'm here to tell you, this business works if you do!

The 3 ways to make money...

#1 We Make 50% - That is the HIGHEST Commission of Any Direct Selling Company!
•Plus NO Territories, so anyone can be your customer!

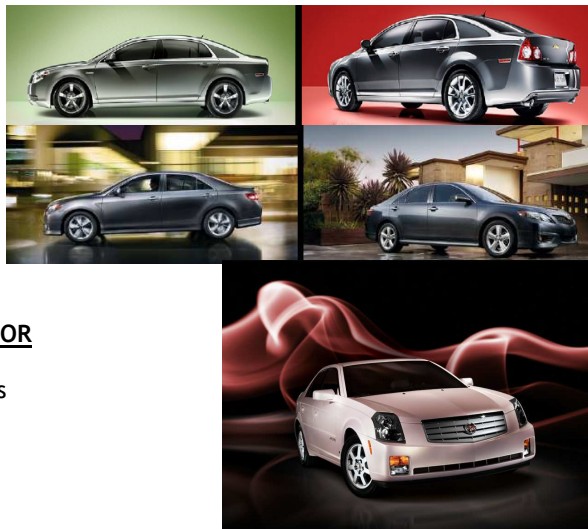
#2 Sharing With Friends - When You Have Team Members You Receive "Thank You" Checks and Bonuses from the Company!
•These checks are a Thank You to you for mentoring your team & building the company! You receive a 4%, 9%, or 13% Thank you check based on your team production, that comes from Mary Kay the corporation, NOT your team members.

#3 Driving for FREE -Take the Car or the Cash!

•**Grand Achiever Status:**
Chevy Malibu in dark gray OR
Cash Compensation of \$375
Each month for 24 months

•**Director Status:**
Toyota Camry and the newly styled crossover Chevy Equinox, both in silver. OR
Cash Compensation of \$500
Each month for 24 months

•**Director Status:**
Pink Cadillac DTS, CTS, or SRX OR
Cash Compensation of \$900
Each month for 24 months



5 Reasons Why Women Choose Mary Kay

#1 Our Philosophy

We work on a 3 priority system - Faith 1st, Family 2nd, & Career 3rd. We also work by the GOLDEN RULE: Treat Others, The Way That You Want To Be Treated.

#2 No Territories & No Quotas

You can have customers and team members anywhere in the United States! Plus you can work at your own pace, and do what is right for you with your business. If you choose full time in Mary Kay it is 15-20 hours per week.

#3 Tax Deductions

You are independently contracted and own your own personal in-home business, therefore you are allowed to have write-offs! (examples: mileage, phone, internet, supplies, copies, postage, food, travel, and more....)

#4 Promote yourself at any time

You have the choice to take advantage of the "Love Checks" and Car Programs Mary Kay offers when you share with friends. When you share and have 30 team members, you promote yourself to a Director (the management position) in Mary Kay.

#5 Our Guarantees

Customer Guarantee: Mary Kay products are %100 guaranteed! As a customer, if you don't like it...We will fix it and make it right!

Beauty Consultant Guarantee: If you decide that Mary Kay was just a stepping stone in your life, then the company offers you a 90% Buy-Back Guarantee on all un-opened product purchased the previous year.

