# Relax... Let Go... Pamper yourself from Head to Toe!!!

## YOU ARE INVITED TO A-MARY KAY SPA

There is 168 hours in a week. Don't YOU deserve at least TWO of them! Relax, take time out for yourself. Re-energize, Recharge!! A night out with girlfriends to have fun. Be pampered too: You will be treated to Satin Hands and Lips; our Miracle Set on the back of your hands and elbows; Indulge Soothing Eye Gel; Time Wise Visibly Fit Body Lotion; Time Wise Age-Fighting Eye Cream all while your feet are soaking in warm water, treated with our limited edition rosemary mint fizzy,

from our Spa Line.



Your Ind. Mary Kay Consultant is:

### YOU ARE INVITED TO A-MARY KAY SPA PARTY

Hosted by		
Date	Time	
Location		
For more information please contact:		4
		R.S.V.P.

# RELAX... LET GO...

# Pamper yourself from head to toe!!!

Begin by treating the guest to Satin Hands and Satin Lip. As they arrive guide them to the kitchen and at the sink apply the Extra Emollient Night Cream, Satin Hands and Body Buffing Cream, Satin Hands and Body Cleansing Gel, rub together adding a little warm water to lather, rinse well, dry and apply Satin Hands Hand Cream. On the end of a spatula place a small amount of Satin Lips Lip Mask and apply to lips in a gentle circular motion, take off with wet paper towel, dry lips, apply Satin Lips Lip Balm. Just for fun you can at this time with a Q-tip apply a small amount of the Sun Essentials Sunless Tanning Lotion and have your guest place it on her arm just below the wrist. Give each guest a Skin Care Profile Card and have her fill it out. (Book her for a facial from this.)

Play relaxing Music. Allow everyone to begin soaking their feet in the basin of warm water you've provided. Be sure to add one of the new Rosemary Mint Fizzies to the water. (If you are not using the pedicure set you could add some Satin Hands & Body Cleansing Gel or Body Wash from the Private Spa Collection to the warm water.)

Now is the time to introduce your self and thank the hostess (give her a gift, something like a full size hand cream). Start with the hostess and have the guests introduce themselves.

- Have guests close their eyes and slowly take 3 deep breathes; breathe in through nose, out through mouth...
- Before we begin I would like to invite each & everyone of you to think about joining me in starting your own home-based business.
- I know many of you are stay-at-home moms and are thinking HOW can I add a business to my already crazy, hectic life? Would you enjoy a business that you can do alongside your family and other activities and at the same time be adding income to your family budget???
- Many of you have a full time career and you might be thinking WHY would I want a business after having worked all day. May I ask you... would you enjoy a business where you are the boss and make ALL the decisions after having worked for a boss all day? This is a GREAT way to try out something new.
- Some of you are retired or are approaching retirement age and are thinking why would I want to work after having worked for so many years? Would you enjoy a business where you can have all the time you need to do all the things you have been waiting to do and have some extra income to do all those things???
- Mary Kay is a way to continue to personally and professionally grow at the same time. I know some of you are seeing our products for the first time or are not familiar with the "All-new-Mary-Kay. There are lots of people with whom we want to share our products. We could really use your help! As you can see, I feel this business fits into anyone's lifestyle and I do hope you will all think about joining us. Either way, you can be a talent scout for me and refer someone to me and stay my great customer.

#### BUT NOW, FOR THE REASON WE'RE HERE...LET'S TALK ABOUT THE PRODUCTS!

Our MK Pampering Spa Party is designed to nurture your body and to take time out of your busy schedule to pamper yourself. Our Agenda includes pampering your eyes with our TimeWise Firming Eye Cream, TimeWise Age Fighting Eye Cream, Indulge Soothing Eye Gel & TimeWise Age Fighting Lip Primer... you have already tried the Satin Hands and Satin Lips to give you soft kissable lips and soft hands. TimeWise Miracle Skin Care

for your soft, smooth, youthful complexion... our TimeWise Microdermabrasion Set to immediately take off 10 years. The TimeWise Visibly Fit Body lotion for soft, firm, toned, youthful skin on your body... and then we'll finish with the Rosemary Mint Foot Mask and Balm. (If your not using the pedicure set you can finish with the Satin Hands & Body Buffing Cream, Satin Hands & Body Hydrating Lotion or Sugar Scrub and Moisture Lotion from our Private Spa Collection).

#### **INDULGE SOOTHING EYE GEL:**

Have you ever had a long day? Didn't get enough sleep? Do your eyes ever look tired and puffy? Indulge Soothing Eye Gel is a wonderful treat for the delicate eye area-soothing gel with botanical extracts, cucumber & camfry firm & tone the skin, reduces the appearance of puffiness, super hydrators calm & cool & refresh a tired looking appearance. You can apply as a mask by using a generous amount and after 5-10 minutes remove with a cool damp cloth. Apply sparingly as a leave on under eye products in the morning or at the end of the day when eyes need refreshing.

#### **TIMEWISE FIRMING EYE CREAM:**

This eye cream has it all! Time Wise Firming Eye Cream is luxuriously rich and so advanced it firms, brightens, and moisturizes, plus minimizes fine lines and wrinkles. In a clinical study, 96% of participants saw improvement in the overall appearance of the skin around their eyes.

#### **TIMEWISE AGE-FIGHTING EYE CREAM:**

Every woman loves a choice. TimeWise Age-Fighting Eye Cream is for those who like eye cream in a tube. Nine out of ten women saw less-noticeable fine lines and wrinkles – and you can too! You may want to use the TimeWise Age-Fighting Eye Cream in the morning and The TimeWise Firming Eye Cream at night.

#### **TimeWise AGE-FIGHTING LIP PRIMER:**

Creates healthier-looking lips by fighting fine lines and wrinkles while light-diffusing micro spheres decrease their appearance. Use it on lips, inside and outside your lip line to extend lipstick wear and prevent lipstick and lip gloss from feathering and bleeding.

#### NOW, THE HEART OF THE COMPANY!!! TimeWise SKIN CARE SET:

You get younger looking skin every time you cleanse & moisturize with TimeWise 3 in 1 Cleanser. Choose the normal to dry or the combination to oily. (apply to the back of 1 hand) you cleanse, exfoliate & freshen your face in 1 simple step. Antioxidants, botanicals & refined micro beads smooth, tone & freshen the skin. (remove w/a damp cloth)

Our Time Wise Age Fighting Moisturizer combines the action of 10 hours of hydration and a patented complex to accelerate the skin's natural renewal process, revealing firmer, smoother skin with fewer lines and wrinkles. Choose the normal to dry or combination to oily formula. (apply a small amount to the same hand as cleanser)

We offer 5 different types of foundation, and when we get together one on one, we'll determine the best choice of shade and formula for you. For today I want to WOW you. (Take a medium coverage foundation and apply a small amount on the back of BOTH hands. Ask guests to blend it in and compare their TimeWise hands...) "BIG DIFFERENCE, ISN'T IT!?!?!?!?

I'm always so excited about our Patented Time Wise Skin Care. It's the reason we're the Best Selling Brand of Skin Care in America! The entire TimeWise 3 in 1 Cleanser, Age Fighting Moisturizer and Foundation is only \$54. Less than the price of a soda or coffee each day and results that are priceless! (you just closed the basic)

#### NOW FOR THOSE WHO WANT TO GO BEYOND THE BASICS!!! TimeWise DAY AND NIGHT SOLUTION:

You can use the very best products on the market today to slow down the aging process and benefit skin that's already been damaged, I want to talk about upgrading to our MIRACLE SET... The Fountain of Youth! TimeWise Day Solution Sunscreen SPF 25 (demo on left elbow) is used during the day. Think of it as a veil of defense. This innovative product helps prevent lines and discoloration before they occur by blocking damaging UVA/UVB rays. Claming peptides help relax expression lines. The Night Solution (demo on right elbow) is a unique delivery system of encapsulated vitamins and antioxidants combined with collagen-enhancing peptides help fade away deep lines and wrinkles. Nutribeads micro capsules are even more vitamin packed. You can rest assured your skin is being revitalized while you sleep. This is around the clock protection. Just look at the results as seen by a dermatologist on panelists in a 12 week clinical study:

83 % had a reduction in fine lines and wrinkles.
Up to 25 % improvement in skin elasticity.
100 % had softer, more supple skin.
46 % improvement in more even skin tone.

Combine the day & night solution with the skin care set and you can see why we call it the MIRACLE SET and I couldn't be more proud of the results it brings! Could you get excited about creating a more youthful radiant complexion, with our TimeWise Miracle Set and your choice of foundation for a flawless finish from \$104? Miracles really do happen!?!?!?

#### **TimeWise MICRODERMABRASION SET:**

This is what I call INSTANT RESULTS! Try it! Love it! Fight fine lines, refine pores and achieve beautifully smooth skin –IMMEDIATELY!!!

Step #1 Refine: the micro-fine crystals (the same crystals used by dermatologists) in this super exfoliating cream immediately go to work to polish and gently remove dull skin. This process energizes the skin and reveals a more radiant, healthy-looking you. Apply this after your 3 in 1 cleanser.

Step #2 Replenish: this nourishing serum has a wonderful restorative effect. It contains a specialty blend exclusive to Mary Kay- the triple tea complex which provides optimal antioxidants and anti-irritant benefits. Skin is instantly smoothed, soothed and softened, preparing it for the next step in your skin care regimen. Follow with TimeWise Day or Night Solution and then TimeWise Age Fighting Moisturizer.

#### **NEW! PRIVATE SPA COLLECTION MINT BLISS PEDICURE SET:**

Did you know Rosemary Mint helps to invigorate the senses and stimulate creativity? This is more than a pedicure set – it's a sensory experience. And how adorable is the polka-dot bag? You have been soaking your feet in the New Rosemary Mint Foot Fizzies. The perfect "pick-me-up" for tired feet. Take your feet out of the water and dry. Now massage the rosemary mint energizing foot mask in and let dry for 10 minutes while it revitalizes with a cooling sensation. While that's drying let's go on.

#### TimeWise VISIBLY FIT BODY LOTION:

This is the lift you've been looking for. What the skin care does for the face, this lotion does for the body. The silky smooth body lotion combines the benefits of our patented Time Wise Complex with the benefits of amino acids and botanicals to help reduce the signs of aging. Each application provides immediate moisture, leaving the skin soft, supple & hydrating for up to 10 hours! Best of all, it firms, tones, increases elasticity, evens skin tones & MINIMIZES THE APPEARANCE OF FINE LINES, CELLULITE & SPIDER VEINS!!!

Now look at the spot on your arm that you placed the Sunless Tanning Lotion. Look how quick it works. To keep a natural look, after my shower, I just simply squirt the TimeWise Visibly Fit Body Lotion in my hand and add the Sunless Tanning lotion to that and apply to my body. A kiss of sun without the damage the sun and tanning beds can have on our skin.

Place your feet back into the water and wash the residue from the foot mask. Dry and massage onto feet the rosemary mint soothing foot balm. I can think of 10 reasons you should add a MK Signature Nail Enamel, pretty toes for Spring!! (if you are not using the Pedicure Set you can apply the Satin Hands and Body Buffing Cream instead of the rosemary foot mask and a lotion from the Private Spa Collection.)

#### NOW COMES THE BEST PART!! WE GET TO GO SHOPPING!!

Take out your Customer Profile card and on the back please take the time to fill out the top portion and in the pink lined section please write down. If money was not an object, of what you tried and saw, what would you like to go home with TODAY?

#### Do your individual closing.