



# Summer Pilot Program



**Ideal for Teachers or those looking for some extra money! RISK-FREE trial!**

The Summer Pilot Program puts **you** in charge of how much money you make this summer!! Make your own schedule, work as little or as much as you want and have FUN while sharing Mary Kay's wonderful products with others.

## HOW THE PROGRAM WORKS

### DEVOTE:

**Two hours per week "Education"**

**Five hours per week to teaching and showing the product**

### TEACH:

\*These are examples. You run your business your way. Parties (a.k.a. shows) are not mandatory.

**One or two Parties per week with average sale of \$250—\$300 per party**

**One or two Facial or On-The-Go appointments with average sales of \$50 - \$75 each**

**Average Total Sales: \$475**

### PROFIT:

**GET EXCITED!!!!**

**\$475 sales minus 50% cost of product and 10% expenses = \$190 PROFIT PER WEEK for just seven hours of ACTUAL WORK TIME! (average \$38 per hour).**

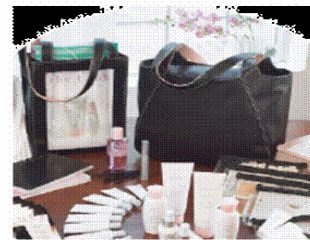
**\$190 X 12 Weeks = \$2,280 Profit**

**RELAX AND HAVE FUN: Take those summer trips. Take your business with you or leave it home. You're the boss!! NO QUOTAS!**

## HOW TO GET STARTED

### INVEST:

- \$100 Starter Kit (+ tax & shipping). You'll receive FULL SIZE Retail product valued at over \$300, plus samples, catalogs and sales tools.



*Look at all you get. . . .*

- Order an Optional Inventory. Having product inventory is an OPTION, NOT A REQUIREMENT. But women are impulsive and will purchase more if you offer on-the-spot delivery.
- Fit some training into your schedule.

## WHEN TO GET STARTED

**SIGN-UP and order the Starter Kit NOW!** This will give you time to learn how to present the product, network with coworkers, and get started! In June business will be rolling!!



At the end of the summer you may put your business on hold and just take reorders for the fall term and get products for yourself at 50%. Pick up your business in time for Holiday Selling Seasons: Christmas, Valentine's Day, Mother's Day and more!!

After the initial 12 week Pilot Program, you may assess your results. If you have not had lots of fun, made an excellent hourly income, helped women feel better about themselves—or just plain decide that a career with Mary Kay is not for you, *you can always stop working your business!*  
No strings attached—totally risk-free!

You've got nothing to lose. The possibilities are endless. Wouldn't you agree that you'll never know if this career is for you unless you give it a shot? By the way, how would a HOT NEW PONTIAC VIBE look in YOUR driveway this FALL?

**For more information, please call or email:**  
**Consultant:**  
**Phone:**  
**Email:**  
**Website:**



**Schedule a phone or in-person chat (no pressure/ no obligation) and you will be entered into a drawing for a \$100 Mary Kay gift basket!**