

DO YOU THINK WITH ABUNDANCE?

Do you consider yourself an ‘abundance thinker’? Or do you consider your’s a “scarcity mentality”? Or do you know???

We hear the term abundance thinking, but do we really understand what it is? I’ve been reading a book called ‘The Prayer of Jabez’ which deals with abundance thinking, and suddenly this issue seems to be everywhere, so of course here it is in the newsletter!!

If you are an abundance thinker,

You expect great things to happen to you

You set your goal and then work with Confidence & belief to achieve it.

You quickly move through your prospects Knowing that as soon as these have been Taken care of, new ones will appear.

You work for a goal until the last second, Because you know that victories are won On the last day from seemingly impossible Circumstances that turn out right.

If you have a scarcity mentality

You hope things will go OK this mo/wk

You work hard & then see what kind Of results you get.

You avoid calling those few names on the prospect list because then you’ll Be out and where will you go next?

You freeze up when the goal approaches it’s deadline and you can’t see how it can work out...what’s the point You’ll try again next time.....

Do you see yourself in these lists? My experience has been that when someone is really on a roll in their Mary Kay business, and their momentum is strong, nothing is overwhelming, nothing is too difficult, no goal is too big and no dream is impossible. They work with constant and positive expectation of fabulous results, and the calm assurance that everything is going exactly as it should.

Does that describe you? If it doesn’t, then you are sabotaging your own business and your own dreams with your scarcity mentality. You will only have from your business what you believe you deserve to have, and what you believe you CAN have. If your belief in the company and career isn’t big enough yet, then you need to nurture that belief until it grows.

- 1. Positive Affirmations: Don’t laugh, they work...keep it simple, in the present, say it constantly to yourself until one day you find you have become who you wanted to be!**
- 2. Company Events: Building belief and dreams deep in our primary goals by attending Seminar, Career Conference, Local Workshops, Weekly Success Meetings (If you feel you can’t afford it, that’s exactly why you need to be there! So you can see the big picture that is waiting for you!) You are thinking scarcity instead of Abundantly, believing that you can make it work!**
- 3. Your Director: I believe in you 110% and will let you lean on my belief until you have enough of your own. Use that resource.....she wants you to succeed!**