Could You Get Excited About Your Business & Make Some Changes……If You Knew You Couldn’t Fail?

Executive Senior NSD Gloria Mayfield Banks has the formula for Success…. Gloria has been using this formula and in 18 months three women have debuted as National Sales Directors! WOW!! This is a company record!!!!

It is the formula for you at all levels….

Part-time consultant building customers & team…. Full-time consultant building to Directorship… And Directors building to Cadillac and NSD!!!

5 MANDATORY THINGS TO BE A…. DIQ…..DIRECTOR…CADILLAC DIRECTOR & NSD!

1. HAND OUT 5 CARDS A DAY!! Use this dialogue….“My director requires that I hand out 5 cards a day!! Would you like one with or without a sample? I also have some with a $5 ($10) coupon….if so, we need to book a time to get together NOW!”
2. BOOK 2 EVERY DAY! Skin Care Classes, or any other class!
3. INTERVIEW 3 PEOPLE EVERY WEEK!
4. HAVE $600 WEEKLY SALES with backed-up $1200 wholesale monthly.
5. E-MAIL OR BRING YOUR WEEKLY ACCOMPLISHMENT SHEET Each week!!

FACTS TO PONDER AND DIGEST…..

Complete #1 5 cards a day, 7 days a week = 1,820 leads a year.
Results – Only book 1 out of 4 – 455 bookings
Sell 1 out of 10 = 183 new customers!

Complete #2 730 Bookings a year (1 in 4 hold)
183 x 5 people = 915 new customers
Buy 1 basic only = $47,580
Buy Miracle Set = $93,300

Complete #3 156 Interviews – 1 out of 4 recruit = 39 New Recruits… TRAIN THEM TO DO THE SAME!!!

Complete #4 Pocket $1200 cash every month, be in National Court of Sales and Earn Beautiful FREE diamonds!!

**If you are really part-time…. make these changes to the above….Hand out 1 card a day…..book 3 to hold 1 a week…..interview 1 a week….have $200 weekly sales a week….& hand in your accomplishment sheet! Everyone can be successful no matter how much time you have!**