

**5 cards a day**  
(change wkly)

S  
M  
T  
W  
R  
F  
S

**New customers**  
(change monthly)

**Star Consultant Prizes**  
(change each quarter)

**2 Bkgs a day**  
(change wkly)


**Interviews held**  
(can track wkly, monthly or by quarter)

**Production**  
(change each quarter)

	7200
	6600
	6000
	5400
	4800
	4200
	3600
	3000
	2400
	1200
	600

**Classes held**  
(can track wkly, monthly or by quarter)

**Facials held**  
(can track wkly, monthly or by quarter)

**New Team Members**  
(track by quarter or year)

\$1500 mos = \$4500 qtrs = \$36,000 Retail Yr

June to Sept	
Sept to Dec	
Dec to Mar	
Mar to June	

*Fill in amt done each quarter*

\$18K wholesale  
Team Production  
total in 1-4 mos  
12 personal Active

