



# GOALS

Consultant: \_\_\_\_\_

GOAL SETTING is the most powerful force for human MOTIVATION.

GOALS + PLANS + ACTION = SUCCESS!!

1. My GOAL is: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

If we did all the things that we are capable of doing, we would literally as-tound ourselves.  
  
Thomas Edison

2. PLAN

a. Sales

- 1. Sales goal for the year \$ \_\_\_\_\_
- 2. Sales goal for each month \$ \_\_\_\_\_
- 3. Sales goal for each week \$ \_\_\_\_\_
- 4. Number of classes per week \_\_\_\_\_
- 5. Average sales per class \_\_\_\_\_
- 6. Reorders or outside sales per week \_\_\_\_\_
- 7. Number of ladder stars this year \_\_\_\_\_

b. Recruiting

- 1. Number of recruits for year \_\_\_\_\_
- 2. Number of recruits each month \_\_\_\_\_
- 3. Number of interviews held each week \_\_\_\_\_

3. ACTION: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



**I WILL MEET MY GOAL!!!!**

\_\_\_\_\_  
Signed

Always bear in mind that your own resolution to succeed is more important than any other one thing.  
  
**Abraham Lincoln**

Please return this copy to me by \_\_\_\_\_.

Keep this copy for your own use - referring to it often will help you to reach those goals!