



*Seminar 2011 Starfusion! Unit Promotions!
July 1, 2010 - June 30, 2011*

I want you to fill your bracelet with whatever charms you would like because there are so many cute ones, so you may select any charm you would like from the charm sheet or you can also win with each achieved category. **You must let me know by the 5th of the following month of winning your choice of charms. Everyone can win! Please print this out for your year long gifts and pick your charms.**

Monthly Super Star! JUST LOOK AT THE MANY WAYS YOU CAN ALL WIN!

Each month you qualify, you will become a Super Star and win your choice of any charm you would like for your bracelet.

Qualifications:

1. Place a \$200 Wholesale order in a month = bracelet or 1 bead, \$400 wholesale order = 2 beads, \$600 Wholesale order = 3 beads, \$800 wholesale order = 4 beads etc.
2. \$1000 Retail Sales month (verified by weekly accomplishment sheets).
3. New Team Member
4. Queen of Wholesale each month (verified from Mary Kay reports and I will post results)
5. Queen of retail each month (verified from weekly accomplishments sheets submitted to me from Mary Kay Intouch online or sent to me and I will post).
6. Grand Days: Every time you have a \$100 in sales in a day please post on our unit web site at www.myunitsite.com/jketola under celebration station. I will get results from there each month. And will draw a name as the winner.
7. Place a \$200 or above 3 consecutive months
8. Attend 4 consecutive Success Events in your area
9. Submit your weekly accomplishment sheets on line at Mary Kay Intouch 4 consecutive weeks in a month
10. Hold 5 Benefits of Mary Kay (marketing presentations) in a month verified with Ponder Pink Sheet
11. Monthly Mary Kay Perfect Start Program plus charm
Perfect Start -5 Qualified Classes
Power Start -10 Qualified Classes
Power Start Plus -10 Qualified Classes & 6 Interviews



*Ketola Unit Yearly Awards
July 1, 2010 to June 30, 2011*

KETOLA UNIT SALES COURT

Highest production over \$12,000 in personal estimated retail production (section 1 orders to Mary Kay) will be our Queen Of Sales for the year. The court will consist of the top 4 in retail production. Will win a Beautiful Gift!

Ketola Unit Recruiting Court

Sponsor 5 or more qualified new team members during the contest period. For a new team member to be qualified, her signed Independent Beauty Consultant Agreement and minimum of \$600 in wholesale Section 1 orders. The Queen will be the one with the most over 5. Will win a Beautiful Gift!

G0-Give Award

The Consultant in the Unit who gives, shares, and cares the most to help everyone in the Unit. Will win a Beautiful Gift!

ROOKIE OF THE YEAR

The Consultant who moves ahead in her Mary Kay Business in all avenues in 2010/2011. Does not need to be a new Consultant. Will win a Beautiful Gift!



"Your Future is in GREAT hands -- YOUR hands." Love, Jan

Success Challenge!!

Earn your very own Pandora Baci Bead Charm Bracelet, and consistency will fill it during this Seminar Year July 1 to June 30 2011!



Earn your bracelet with your first \$200+ wholesale order then fill it with charms!



Earn a Butterfly-Charm for achieving one class a week, or 4 for the month



Earn a Red Charm when you Earn your NEW RED JACKET



Earn 1 Glass Bead (beads vary in color) for your \$200+ wholesale in a month Pick bead or charm



Earn a Dangling Crystal Star Charm when you are a Star Consultant



Earn a dollar sign charm when you have 13 new clients in a month



Earn 1 Glass Bead (beads vary in color) for your \$400+ wholesale in a month Pick 2 beads or 2 charms.



Earn a Cell Phone Charm when you have 20 Customers on the Miracle Set



Earn a Bee Hive Charm when you Go On-Target for your Career Car



Earn 1 Glass Bead (beads vary in color) for your \$600+ wholesale in a month Pick 3 beads or 3 charms



Earn a Power Charm when you complete a Power Start (30 faces or 10 classes in 1 month)



Earn a Royal Blue Jeweled Charm when you Submit for DIQ By June 2011



Earn 1 more Glass Bead (colors vary) for \$200+ wholesale 3 months in a row or charm. Queen of Monthly Wholesale also



Earn a Queen Bee Charm when you complete 5 Interviews in a month



Earn a Heart Charm when you add 5 new team members



Earn the Sisters charm for a new team member



Earn a Breast Cancer Awareness Charm when you sell 5 NEW Satin Hands



Earn a Jeweled Cross when you order 3 months in a row, \$200+

Graduate in 2011 as a 4-Quarter Star!!

Classes...girlfriend time...earning Stars...wow - it feels like we are back in school!
But really we are Mastering our MK Skills so we can be successful.
"Graduate" this year with Stars on your record!

Place \$600 each month to qualify
and to earn your bracelet each
quarter!



July, August and
September - Swarovski
Crystal Sapphire
Bracelet

October, November and
December - Swarovski
Crystal Ruby Bracelet



January, February and
March - Swarovski
Crystal Diamond
Bracelet

April, May and June -
Swarovski Crystal Emerald
Bracelet



Achieve all 4 Quarters
and earn the Swarovski
Pearl Bracelet as a
bonus!

Make a plan to Master your Skills this
year and be a Star!

