

# GO-GIVE® AWARD

Congratulations to the winners for August 2006.

The Go-Give® Award is given in memory of Independent National Sales Director *Sue Z. Vickers* to recognize Independent Sales Directors who best exemplify the Golden Rule, helping others *unselfishly* and *supporting* adoptees as much as unit members.

If you know an Independent Sales Director who has displayed the Go-Give® spirit, why not nominate her for the monthly Go-Give® Award? The Go-Give® nomination form is available on the Mary Kay InTouch® Web site. Select "More Resources" located under "LearnMK.®" Select "Recognition," then click on "Sales Director Go-Give® Award Nomination Form."



Patricia  
Green

**Pearl**  
Sales Director

**Began Mary Kay** October 1989  
**Sales Director Debut** October 2002  
**National Sales Director**  
Rosa Jackson

**Honors** Premier Club qualifier; Star Consultant; four-times Queen's Court of Sharing; Sales Director Queen's Court of Personal Sales; Fabulous 50s; Double Star Achievement; gold medal winner; estimated highest monthly unit retail: \$29,522

**Personal** Lives in Hughesville, Md. Husband, Al Green Jr.; Daughter, Amber; Son, Cozell

**Favorite Quote** "It doesn't have to take a lifetime to accomplish your dreams. It takes a vision and a decision to go for it. Go out and be a blessing in someone else's life today."

**Independent National Sales Director Connie Phillips** says, "I've watched Patricia work with a Future Independent Sales Director from my area, taking her under her wing with special support and encouragement during a difficult personal transition and guiding her to successfully submit for Sales Director-in-Qualification."



Pamela  
Simonson

**Diamond**  
Sales Director

**Began Mary Kay**  
August 1996  
**Sales Director Debut**  
June 1998

**National Sales Director**  
Anita Mallory Garrett-Roe  
**Honors** Cadillac qualifier; Star Consultant; four-times Circle of Achievement; Sales Director Queen's Court of Personal Sales; Double Star Achievement; estimated highest monthly unit retail: \$51,586

**Personal** Lives in Rogers, Minn. Husband, Kevin; Daughter, Madison; Son, Brock

**Favorite Quote** "Let us not become weary in doing good, for at the proper time we reap a harvest if we do not give up." Galatians 6:9

**Independent Senior Sales Director Cassandra DeJong of Maple Grove, Minn.**, says, "Pamela willingly gives of her time to answer my questions and holds me accountable to the things that are important and 'right.'"



Vanessa  
Upkins

**Ruby**  
Future Executive  
Senior Sales Director

**Began Mary Kay** April 1984  
**Sales Director Debut** April 1989  
**Offspring** three first-line  
**National Sales Director**  
Patricia Lane

**Honors** Cadillac qualifier; Circle of Honor; 10-times Sales Director Queen's Court of Personal Sales; four-times Queen's Court of Sharing; 10-times Circle of Achievement; three-times Double Star Achievement; two-times Triple Star Achievement; gold medal winner; estimated highest monthly unit retail: \$87,491

**Personal** Lives in Madison, Miss. Husband, Dennis; Son, Dennis; Daughters: Ashley, Markeisha, Kyonna, Makayla

**Favorite Quote** "Whatever you ask in prayer, believing, you shall receive." Matthew 21:22

**Independent Sales Director Lori Jernejcic of Brandon, Miss.**, says, "I am Vanessa's twelfth adopted offspring Independent Sales Director. She has helped me help those in need after Hurricane Katrina and was instrumental in helping me complete Sales Director-in-Qualification."



Julia  
Mundy

**Sapphire**  
Elite Executive  
Senior Sales Director

**Began Mary Kay** June 1992  
**Sales Director Debut** May 1995  
**Offspring** eight first-line;  
four second-line  
**National Sales Director**  
Rena Tarbet

**Honors** Cadillac qualifier; Star Consultant; 10-times Sales Director Queen's Court of Personal Sales; two-times Consultant Queen's Court of Personal Sales; Queen's Court of Sharing; four times Circle of Achievement; six times Circle of Excellence; Fabulous 50s; five-times Double Star Achievement; Triple Star Achievement; gold medal winner; estimated highest monthly unit retail: \$160,598

**Personal** Lives in Decatur, Texas Husband, Chip; Son, Clark; Daughter, Clara Grace

**Favorite Quote** "Do not be conformed any longer to the pattern of this world, but be transformed by the renewing of your mind." Romans 12:2

**Independent Beauty Consultant Melissa Howe of Decatur, Texas**, says, "As my adoptive Independent Sales Director, Julia has helped me with team building, education and leadership. She is an inspiration and a role model."



Sandy  
Guderyon

**Emerald**  
Senior Sales Director

**Began Mary Kay**  
November 1991  
**Sales Director Debut**  
November 2000

**Offspring** one first-line  
**National Sales Director**  
Judy Harmon

**Honors** Premier Club qualifier; Star Consultant; two-times Sales Director Queen's Court of Personal Sales; estimated highest monthly unit retail: \$38,340

**Personal** Lives in Pleasanton, Calif. Husband, Elmer; Daughter, Sharon; Son, Michael; three grandchildren

**Favorite Quote** "Follow your dreams. They know the way."

**Independent Senior Sales Director Sandi Borgmeyer of Menomonie, Wis.**, says, "Sandy extends herself beyond all expectations and never gives up."