If I have questions about the new DIQ requirements, whom do I call?
Please contact the DIQ Department at (800) DIR-SOON (347-7666).

THE NEW DIQ

Let's have a look at the new Director-in-Qualification requirements (effective Jan. 1, 2010):

Pre-Qualifications for Potential DIQs (requirements to submit a Commitment Form):

1. **(NEW)** Must have 10 active personal team members.
2. Must be personally active (A1, A2 or A3 status.)
3. **(NEW)** Must be a Star Consultant in either the previous quarter or have at least $1,800 in personal cumulative wholesale production in the current quarter.

Debut Qualifications:

1. **(NEW)** $18,000 cumulative wholesale unit production in 1 – 4 months. At least $14,000 wholesale production toward the total $18,000 wholesale requirement must come from your DIQ unit members. A DIQ may contribute up to $4,000 in personal wholesale Section 1 production toward the $18,000 cumulative unit wholesale production during the qualification period.
2. At least $4,000 per month wholesale unit production.
3. **(NEW)** DIQ must have at least $1,800 in personal cumulative wholesale production.
4. **(NEW)** 24 active unit members (includes the DIQ.)
5. **(NEW)** At least 10 of the 24 active unit members must have at least $600 in cumulative wholesale production (does not include the DIQ herself) during the qualification period.

Your Quick Guide to What Changes When

	Aug. 1	Sept. 1	Oct. 1	Nov. 1	Dec. 1	Jan. 1/10	Feb 1/10 and Beyond
Pre-qualification (Rules to Enter DIQ)	• Current Rules Only	• Current Rules Only	• Current Rules Only	• Current Rules Only	• Current Rules Only	• New Rules **ONLY**	• New Rules **ONLY**
DIQ-Qualification (Rules to complete DIQ and Debut)	• Current Rules **OR** • New Rules	• Current Rules **OR** • New Rules	• Current Rules **OR** • New Rules	• Current Rules **OR** • New Rules	• Current Rules **OR** • New Rules	• Current Rules **OR** • New Rules	• New Rules **ONLY**