



Mary Kay Cosmetics Spring Pilot Program



Earn extra cash for your summer! A pilot program for women who are not sure a Mary Kay career would be right for them on a part-time basis:

- Devote: 1-2 hours per week to Success Meetings/Trainings
4 hours per week to showing the product
(submit your agreement and order now to be ready to make extra money right away)
- Invest: \$100 for Starter Kit (plus tax & shipping)
\$200, \$400, \$600 for product inventory (optional)
- Teach: 1 skin care class each week—average product sold = \$200
1 individual makeover lesson—average product sold = \$70
Weekly product sold: \$270
- Profit: \$270 sales minus 50% cost of product = \$135 per week for just 4
hours of actual working time, or, \$33.75 per hour
\$135 x 12 weeks = \$1,620 profit (reorder product as needed)

Having product on-hand is optional, not a requirement. Women are impulsive and will purchase more if you offer on-the-spot delivery.

At the end of the season, reassess the 12 week program. If you have not had lots of fun, made an excellent hourly income, helped women feel better about themselves, or just plain decide that a Mary Kay career isn't for you, return any unsold product and Mary Kay will refund you 90% of what you paid. No Strings Attached. A totally risk-free opportunity!

You have nothing to lose. Wouldn't you agree that you'll never know if this career is for you unless you give it a try?

By the way, how would a Brand New Chevy Malibu look in your driveway this summer?
For more information, please call :

