

# Why should you become a Director now?

*The Suit...*

*The Ring...*



*The Paycheck...*



Avenues of Income	Unit of 35	Unit of 45	Unit of 80	Unit of 100
Personal Sales Profits	<b>\$600</b>	<b>\$600</b>	<b>\$600</b>	<b>\$600</b>
Number of Unit Ordering (one third of unit size)	11	18	28	42
Monthly Unit Wholesale Production (Ave. order \$450 x 1/3 unit)	\$5,000	\$8,100	\$12,600	\$18,900
Director's Commission (Unit Production x 13%)	<b>\$650</b>	<b>\$1,053</b>	<b>\$1,638</b>	<b>\$2,459</b>
Unit Volume Bonus	<b>\$500</b>	<b>\$800</b>	<b>\$1,200</b>	<b>\$1,800</b>
Personal Recruiting	<b>\$390</b>	<b>\$650</b>	<b>\$650</b>	<b>\$800</b>
Company Car (Monthly \$ Value plus partial insurance)	<b>\$375</b>	<b>\$500</b>	<b>\$900</b>	<b>\$900</b>
Personal Recruiting Commission (\$100 for each qualified)	<b>\$100</b>	<b>\$100</b>	<b>\$100</b>	<b>\$100</b>
Unit Development Bonus (5 Qualified unit recruits)	<b>\$500</b>	<b>\$500</b>	<b>\$500</b>	<b>\$500</b>
Life Insurance Value (Company pays)	\$25,000	\$50,000	\$100,000	\$100,000
Total per month	<b>*\$3,115</b>	<b>*\$4,203</b>	<b>*\$5,588</b>	<b>*\$7,159</b>
	X 12 mo.	x 12 mo.	x 12 mo.	x 12 mo.
<b>Total \$\$ per year</b>	<b>\$37,380</b>	<b>\$50,436</b>	<b>\$67,056</b>	<b>\$85,908</b>

*Additional incomes when you become a Senior Director . . .  
Between 4% and 6% override commissions are paid monthly,  
depending on the number of offspring and their production.  
For example: 8 First Line Directors who do about \$100,000  
wholesale each month x 6% = \$60,000/year.*

## **Director Responsibilities:**

- *Weekly Success Meeting*
- *Monthly Newsletter for recognition*
- *Your choice of incentives for achievements*
- *Follow-up on potential unit members*
- *Continue to personally sell and recruit*
- *Attend Director's Leadership Conference, Career Conference & Seminar.*